



**EPoS**  
Collaborative  
Research Center  
Transregio 224



**MANNHEIM CENTRE  
FOR COMPETITION  
AND INNOVATION**

### **1st MaCCI-EPoS-CREST Workshop on Industrial Organization**

Mannheim, November 22-23, 2018

Location of presentations: ZEW, Room Luxemburg

#### **Final Program**

##### **Thursday, November 22, 2018**

- 1pm Lunch at *SYTE* (faculty only)
- 2-3pm Esteban Cattaneo (Mannheim): “Competition and Exclusive Dealing”
- 3-4pm Julien Monardo (CREST): “The Generalized Inverse Logit Demand Systems”
- 4-4.30pm Coffee Break
- 4.30-5.30pm Volker Nocke (Mannheim): “Collective Reputation”
- 5.30-6.30pm Laurent Linnemer (CREST): “Full-Cost Pricing”
- 7.30-11.30pm Dinner and discussion about future collaborative projects at *Metzgerei*

##### **Friday, November 23, 2018**

- 9am-10am Nicolas Schutz (Mannheim): “Multiproduct-Firm Pricing Games and Transformed Potentials”
- 10-10.30am Coffee Break
- 10.30-11.30am Philippe Choné (CREST): “A Structural Model of Hospital Competition”
- 11.30am-12.30pm Michelle Sovinsky (Mannheim): “Internet (Power) to the People: The Impact of Demand-side Subsidies in Colombia”
- 12.30-1.30pm Lunch at *ZEW*
- 1.30-2.30pm Xavier d’Haultfoeuille (CREST): “Estimating the Gains (and Losses) of Revenue Management”
- 2.30-3pm Coffee Break
- 3-4pm Anton Sobolev (Mannheim): “Information Exchange and Consumer Search”
- 4-5pm Thibaud Vergé (CREST): “On vertical contracting and buyer power”

Financial support from the Deutsche Forschungsgemeinschaft (DFG) through CRC TR 224 is gratefully acknowledged.